



WHY WOODBURY FINANCIAL?

SOLUTIONS, SERVICE AND SCALE THAT SUPPORT YOUR VISION.

- 1** We solicit—and act upon—advisor feedback. Our four advisor committees help formulate Firm initiatives.
- 2** We offer some of the highest published payouts in the independent space.
- 3** Our state-of-the-art advisory platform supports Advisor Managed Portfolios, and offers SMA, UMA and Model Portfolio Strategist options.
- 4** Our technology suite includes paperless solutions, business analytics, CRM integration, a marketing library, an end-to-end digital new account opening platform, and more.
- 5** Our value-add programs, including Women Forward, My Succession Plan, Essential Advisor, My Business Builder, Accelerate with Advisory, and MyCMO platform.
- 6** Robust education and training delivered in person, via online sessions or on demand.
- 7** Networking opportunities at our annual ConnectED national education conference and Zenith top advisor meeting.
- 8** Dedicated business development support, including coaching programs.

BY THE NUMBERS*



1968

FOUNDED**



1,600

ADVISORS



8 years

AVERAGE RVP TENURE



97%

RETENTION RATE



900+

EMPLOYEES†



\$252,905

AVERAGE GDC/ADVISOR††



\$60.0B

TOTAL CLIENT ASSETS



18

NUMBER OF RVPS

* As of March, 2019. ** Although Woodbury Financial was founded in 1968, we have roots dating back to 1910. † Includes shared back office services within Advisor Group. †† Average represents producing advisors with a T-12 in excess of \$10,000.